handapps
SALES SLATE

Compatible with
Windows®7

HandApps™
S O F T W A R E

A radical evolution in Mobile Sales & Data Collection for Microsoft Dynamics NAV and Dynamics GP

Technologies ability to dramatically remake how we live and work has become a constant. From the Internet to the Worldwide Web; the Palm Pilot to the iPhone. These advancements have totally reshaped every aspect of society and business and make it possible to learn, buy or sell anything from anywhere with just a touch or a click.

When it comes to mobile computing the last decade was the era of the PDA and smart phone. **The next decade will be the era of the tablet!**

Small (but not too small), light weight, ultra-portable and powerful enough to run a fully functional operating system. The Tablet computer is the natural evolution of mobile computing and will quickly become the platform of choice for a work force on the go. As a leader in mobile sales automation HandApps Software recognizes this dramatic shift and has stepped up to the challenge. Building upon our proven and mature core of mobile applications we are pleased to introduce HandApps SalesSlate.

HandApps SalesSlate is a totally re-envisioned mobile sales processing solution designed and optimized for the next generation of touch interface tablet computers. Utilizing the latest technologies from industry leading partners HandApps SalesSlate provides the most comprehensive set of features available with an intuitive user interface anyone can use. Best of all HandApps SalesSlate is an evolutionary step on the same family tree as our award winning Windows Mobile and Windows OS applications. So you can be confident in the knowledge that a mature code base with extensive functionality is at the heart of HandApps SalesSlate.

When selecting the first platform for the release of HandApps SalesSlate the choice was clear. As a business focused solution the need for stabbility, expandability, familiarity, software choice and ease of support were key considerations. Right now, today, the only operating system that met all these critiria was Microsoft Windows 7.
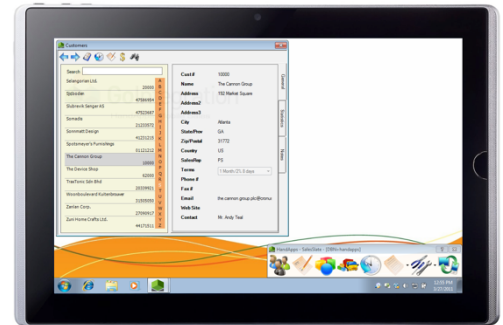
As pioneer in tablet computing technologies Microsoft has moved quickly to embrace the new paradigm of ultra portable touch interface computers. 2011 will see a slew of new tablets, pads, slates and playbooks introduced. At the end of the day the use of the device is what should determine the choice of device. Most other tablet operating systems are consumer oriented and still in their infancy. Only Windows offers the right mix of new technology with grown up dependablity. Do you really what to trust your business to the new kid on the block?

If you need to make your sales force more productive. If you need to improve accuracy and shorten fullfilment times. If errors and omissions are eating your profits. Enpower you team with HandApps SalesSlate. Allow us to be your partner and together we can leverage this technology in ways you haven't even dreamed of.
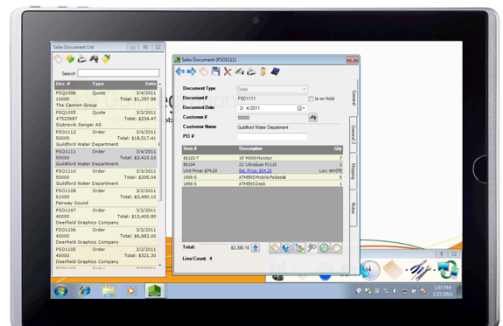
Features and Functions

CUSTOMER

- Download all customer or filter by sales person
- User defined search criteria
- Stores unlimited number of customer and ship-to-address records
- Includes customer accounts receivable information
- Capture customer level notes, payments on account
- View customer's sales history, AR balance, last payment date and amt.
- Optional support for add/edit customer and ship-to records.
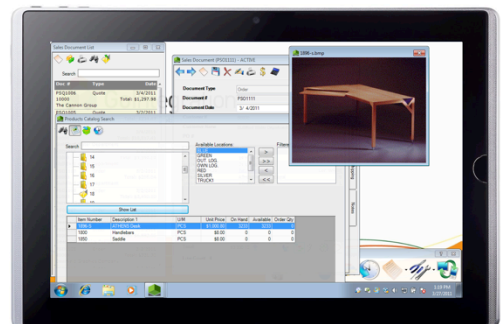- Record Payments on customer accounts

SALES DOCUMENTS

- Create Quotes, Orders, Invoices, Credits and Returns
- Assign ship date, cancel date and order promotion codes
- Supports price groups, price sheets, price books and other special pricing functionality
- Print hardcopy of sales documents direct from the device via TCP/IP, Bluetooth, WIFI
- Capture customer signature on orders
- Capture order notes
- "Hold Post" functionality allows reps to send complete orders and "Hold" in process orders until ready
- Supports Item Cross Reference/alternate part number/customer part number lookups
- Supports Item Variants, Sales Templates and Order creation from Sales History
- Serial and Lot tracking
- Order Templates speed order creation
- Payments –
    - Accept cash, check, and credit card payment
    - Capture split payments in any combination
    - Capture split payments in any combination

PRODUCT CATALOG

- Support for customer specific pricing and multiple price levels
- Displays on hand and available quantities
- Supports multiple units of measure
- Search by Item number, description, bar code or any other field available in the item table.
- Keep track of stock levels/usage

GROUP PRODUCTS BY CATEGORY AND SEARCH

- Group Products into Categories up to five levels deep.
- Find products quickly and easily using a tree style interface
- Added products to sales documents directly from catalog search screen
- Create and maintain categories and members via our management console

FEATURES HIGHLIGHTS

- Create sales documents on a desktop notebook or tablet PC and process them directly into your Microsoft Dynamics system when a sync is initiated.
- Can work in either on-line or off-line mode
- Integration with Microsoft Dynamics NAV, GP & AX
- Interacts with Inventory, Sales Order Processing and Receivables modules
- Integration is built-in out of the box, no need to create custom data import/export programs
- Supports wired & wireless database replication (WIFI, Bluetooth, CDPD, GSM, CDMA, etc.
- Replicate tens of thousands of inventory, customer and sales document records in minutes
- Supports barcode scanning (addition hardware/programming required)
- Proven solution based on the latest Microsoft .NET and SQL Server technologies.
- Can be configured to live query data sources via SQL or WEB
- Administrator defined security protects your data
- User definable default search fields
- Administrator defined custom field mappings

SOFTWARE REQUIREMENTS
- Microsoft Windows 7 Professional or Ultra (32 or 64 Bit)
- Microsoft .NET Framework 3.5 or higher
- Microsoft SQL 2008 Express SP1 with tools
- ### Hardware Requirements
- Intel Processors are the only ones we recommend. The best processor that you can afford for the selected platform is preferred.
- Desktops
  Intel Pentium 4 2.0 Ghz or higher
  Intel Core (i3 – i7)
- Laptops
  Intel Core i3-i7 mobile
- Other (Tablet, Slates and NetBook)
  Intel Atom, Intel Core (i3 – i7) ** The faster the better is a good rule of thumb
- At least 2GB of RAM is recommended, 4GB would be better
- Hard-disk space required: at least 100GB of free space
- NIC 100MB Ethernet, WIFI, GPRS card

ADDITIONAL REQUIREMENTS

- Anti-virus/Firewall/SPYware/Spam Software
- ***** We do not recommend Norton or McAfee as they might be resource intensive.***
- Firewall configured to allow Remote Desktop Access
- Remote connect functionality via Remote Desktop
- High-Speed Internet access (DSL, T1, WAN, GSM, GPRS, etc.)
- All software should be installed using Administrator account
- Security settings must allow access to our FTP site (address to be provided)
- Non-Administrator User Accounts must be given read/write access to GoIntegration registry keys
- If Internet access from the machine is to be limited/controlled then access to the HandApps Server sync URL or IP must be configured.
- Microsoft .NET Frameworks 3.5
- Windows 7 – This software must be activated via "Turn Windows Features on or off" in "Control Panel\Programs\Programs and Features"

INFRASTRUCTURE REQUIREMENTS

- In order to sync with the HandApps server the PC must have a high speed Internet connection. This is also required to allow for effective remote support. This connection can be a DSL, T1, GPRS or GSM service. The faster the connection the better the user experience.

- The data sync between the remote devices and the server is via HTTPS and Internet Information Server (IIS). By default IIS uses port 443 on the server machine so customer router/firewall will need to be configured to forward all inbound connections on the selected static IP/port to port 443 on the HandApps server box.

ABOUT HANDAPPS SOFTWARE

HandApps Software builds mobile and wireless applications that extend enterprise business system to the point of activity. Data flows automatically between the enterprise system and the mobile devices giving users accurate and up to date information. Valuable business data is maintained in one place (your Enterprise Business System) and changes are pushed out to the mobile devices as needed. Imagine the benefit of having immediate access to critical information such as customer purchase history, product availability, customer lists, prices and more. Our software solutions dramatically reduce costs, increase accuracy, shorten fulfillment times and improve profitability. Do more with less effort in less time; anywhere. Yes, YOU CAN TAKE IT WITH YOU!

QUICK FACTS

- Software Developer & Integrator specializing in mobile technology solutions for the Enterprise
- Microsoft Gold Certified Partner ISV Competency
- Microsoft Gold Certified Partner for Mobility Solutions
- Headquartered in Miami, Florida
- Founded 1989
- Focused on Mobile and Wireless solutions since 2000
- Creator of the HandApps family of mobile clients. HandApps is the first mobile solution to be functionally complete and integrated (out of the box) with Microsoft Dynamics NAV and GP.
- HandApps is also integrated to Sage/ACCPAC Pro Series

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ISV/Software Solutions