



Smart Apps Awesomely Made

Seamless – Integration to Microsoft Dynamics NAV, GP, AX



Being on the road is tough. Having limited or no access to information makes it even tougher. For years writing orders on the road meant just that; writing (by hand on paper). If you needed to know a customer's price or a products stock level or the name of the new contact at ABC Comp you basically had to call in and have someone look it up on the system. Your hand written orders had to be called, faxed or mailed in. Any errors, omissions, or poor penmanship resulted in delays, miss-shipments, upset customers, higher costs and lost opportunities.

Fortunately there is a better way.

Since 2001 HandApps Software has been providing users of Microsoft Dynamics the means to automate their sales force; HandApps Mobile Sales. With hundreds of installations worldwide generating tens of thousands of daily transactions; HandApps Mobile Sales has become the mobile solution of choice for companies of all sizes and across industries.

Why have so many companies trusted their sales force to HandApps Mobile Sales?

Workable - No connection required. The solution runs local on the device with a local subset of the Dynamics data specific to that user. Data and transactions are replicated with Dynamics when a connection becomes available.

Scalable - We can handle tens of thousands and even hundreds of thousands of records

Reliable - Data is stored in SQL and moves to and from the remote devices using SQL Merge Replication.

Functional - The most out of the box features of any product on the market. It's almost like having Dynamics Order Processing in the palm of your hand.

Customizable - Built using Visual Studio .NET and SQL so adapting it to specific needs is quick and easy.

Flexible - Dozens of configurable parameters allow each customer to tailor how the software works and what it can and cannot do.

Useable - Software is worthless if it's not user friendly and intuitive. Designed with ease of use in mind its logical flow keeps training costs to a minimum.

Focused - Mobile is all we do. We don't sell Dynamics so there's nothing to distract us from building the best mobile solutions; period.

Easy - Fully functional out of the box, it can be up and running fast.

Seamless - Integration to Microsoft Dynamics NAV, Microsoft Dynamics GP and Microsoft Dynamics AX is provided standard.



Features and Functions

SALES DOCUMENT



- Create Quotes, Orders, Invoices or Credit Memos
- Assign ship date, cancel date and order promotion codes
- Supports price groups, price sheets, price books and other special pricing functionality
- Print hardcopy of sales documents direct from the device via IR, TCP/IP, Bluetooth, WIFI, RS-232
- Capture customer signature on orders
- Capture order notes
- "Hold Post" functionality allows reps to send complete orders and 'Hold' in process orders until ready
- Multiple input options including Graffiti, Key Board or Bar Code scanning allows for fast and accurate data entry
- Supports Item Cross Reference/alternate part number/customer part number lookups
- Supports Item Variants, Supports Sales Templates

CUSTOMER PAYMENT



- View Customer accounts receivable balance
- Record payments on account or against a specific sales document
- Accept cash, check, and credit card payment information
- Capture split payments in any combination of cash, credit cards or checks

SALES HISTORY



- Review sales history by customer
- Review sales history by product
- Review sales history by customer and product
- Create NEW Sales Documents from Sales History

STOCK COUNTS

- Count thousands of items on a single PDA
- Search for scanned items by item number, description or bin location
- Print count reports directly from the PDA
- Configure to work in on-line or batch mode
- Supports bar code input
- Large on screen number pad increases accuracy of keyed-in counts
- Confirmation of previously counted items
- Zoom in on detailed item information including description, department, category, bin location, last received date, last count date and more
- Re-count items as many times as necessary



STOCK TRANSFERS



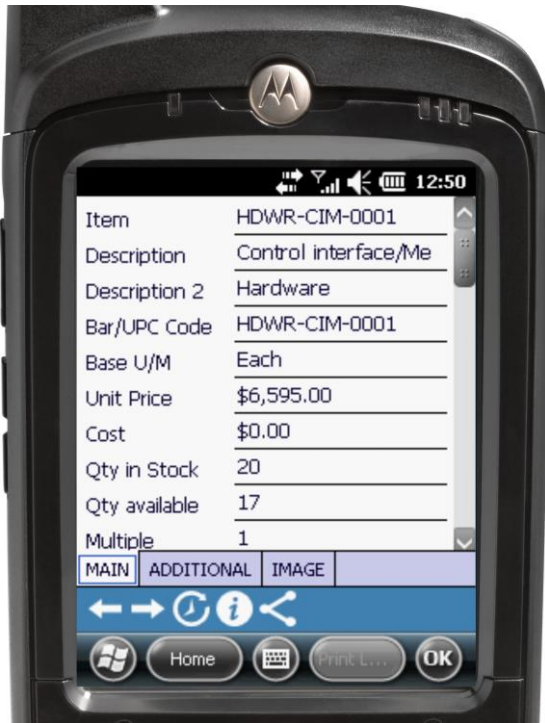
- Work with product, location and bin lists on handheld from anywhere at anytime
- Supports barcode scanning for fast and accurate data entry
- Allows creation of Transfer Orders on handheld
- Wired or Wireless Synchronization
- Integration with Microsoft Dynamics GP, NAV and AX is built-in out of the box; no need to create custom data import/export programs

CUSTOMER



- Download all customer or filter by sales person
- User defined search criteria
- Stores unlimited number of customer and ship-to-address records
- Includes customer accounts receivable information
- Capture customer level notes
- Integration with Pocket Outlook lets sales people create appointments and tasks and send emails to customers.

PRODUCT CATALOG



- Support for customer specific pricing and multiple price levels
- Displays on hand and available quantities
- Supports multiple units of measure
- Search by Item number, description, bar code or any other field available in the item table.
- Keep track of stock levels/usage

Features Highlights

- Create sales documents on a handheld (off-line) and post them directly into your Microsoft Dynamics system when a connection is available.
- Can work in either on-line or off-line mode
- Replicate 10,000's of inventory, customer and sales document records in seconds
- Supports barcode scanning
- Supports printing via WIFI, Bluetooth, IR or serial connection
- Integration with Microsoft Dynamics NAV, GP and AX Inventory, Sales Order Processing and Receivables is built-in out of the box, no need to create custom data import/export programs
- Supports wired & wireless database replication (WIFI, Bluetooth, CDPD, GSM, CDMA, etc.
- Proven solution based on the latest Microsoft .NET technologies and SQL
- Can be configured to live query data sources via SQL or WEB
- Administrator defined security protects your data
- User definable default search fields
- Administrator defined custom field mappings

Server Requirements

Software

- Microsoft Windows 7, 8.1, 10 (64 Bit)
- Microsoft .NET Framework 3.5 or higher
- Microsoft Windows Server 2012, 2008
- Microsoft Internet Information Service (IIS)
- Microsoft ActiveSync 4.x OR Microsoft Windows Mobile Device Center
- Installed by HandApps Software Installation Package
 - Microsoft SQL 2008 Standard RT
 - Microsoft SQL CE 3.5
 - Universal DataPipe OE or NE (Provided by HandApps Software)
 - HandApps System Management Console
- Microsoft SQL 2008 Standard (Customer purchase)

For GP Installations -

- Microsoft Dynamics GP 9.0, 10, 2010, 2013, 2015
- eConnect Runtime (for Dynamics GP installations – Installed on GP Server)
- Dynamics GP Client – Installed on HandApps Server

For NAV Installations -

- Microsoft Dynamics NAV (v3.x – NAV 2015) SQL
- NAV Client – Installed on HandApps Server
- NAV C/Front SDK
- NAV Web Services

For OTHER ERP -

- Custom integration is required and specifications will vary

Additional Requirements

- Anti-virus/Firewall/Anti-SPYware/Anti-Spam Software
- We do not recommend Norton or McAfee as they might be resource intensive.
- Firewall configured to allow Remote Desktop Access
- Remote connect functionality via Remote Desktop
- High-Speed Internet access (DSL, T1, WAN, etc.)
- All software should be installed using Administrator account
- Security settings must allow access to our FTP site (address to be provided)
- If Internet access from the machine is to be limited/controlled then access to the HandApps Server sync URL or IP must be configured.
- Routing of HTTP to port 80 and HTTPS to port 443 as the machine uses IIS for sync processing

Hardware

- It is strongly recommended that the HandApps Server be installed on a dedicated and clean Windows or Server computer.
- Intel Processors are the only ones we recommend. The best processor that you can afford for the selected platform is preferred.

Desktops

- Intel Pentium 4 2.0Ghz or higher
- Intel Core (i3 – i7)
<http://www.intel.com/products/processor/index.htm>

Servers

- Intel® Xeon® processor
- 3000 or 5500
- 7400 if doing virtualization http://www.intel.com/p/en_US/products/server/processor
- At least 4GB of RAM is recommended, 8GB would be better
- Hard-disk space required: at least 250GB of free space
- NIC 100MB Ethernet



Client (Handheld) Requirements

Hardware

- Windows Mobile 5.0 or above (6.1, 6.5 are preferred)
- Pocket PC 2003 SP2 is no longer supported starting with HandApps version 5.50
- 412 MHz CPU or faster (faster is strongly recommended)*
- 128MB RAM (This is a minimum but it is very dependent on specific device)
- Many device Mfg. pack devices with software and utilities that leave very little free memory
- For consumer style smart phones, 256MB of RAM is the minimum.
- SDIO expansion slots
- At least a 256MB Memory Card is required
- Bluetooth and/or WIFI is recommend
- Rectangular touch screen

Additional Requirements

- Backup utility if none provided by device Manufacturer.
- Soti Pocket Controller Pro, Enterprise or MobiControl (Required)



About HandApps Software

HandApps Software builds mobile and wireless applications that extend enterprise business system to the point of activity. Data flows automatically between the enterprise system and the mobile devices giving users accurate and up to date information. Valuable business data is maintained in one place (your Enterprise Business System) and changes are pushed out to the mobile devices as needed. Imagine the benefit of having immediate access to critical information such as customer purchase history, product availability, customer lists, prices and more. Our software solutions dramatically reduce costs, increase accuracy, shorten fulfillment times and improve profitability. Do more with less effort in less time; anywhere. Yes, YOU CAN TAKE IT WITH YOU!

Quick Facts

- Software Developer & Integrator specializing in mobile technology solutions for the enterprise
- Microsoft Silver Certified Partner ISV Competency
- Headquartered in Miami, Florida
- Founded 2001 as GoIntegration, Inc.
- Focused on Mobile and Wireless solutions since 2001
- Creator of the HandApps family of mobile clients. HandApps is the only mobile solution that is a functionally complete and integrated (out of the box) with Microsoft Dynamics NAV and GP.
- HandApps also integrates to AX and other ERP systems from Sage, SAP, IBM, Oracle and others via each systems native API.